

Advisory Report YTLM

Alcoholics Anonymous Cleveland District

January-May, 2025

DISTRIBUTION ACCOUNT	TOTAL
Income	
4000 Contribution Income	234,151.61
4100 Literature Sales	91,352.37
4110 Central Bulletin Income	30.00
4120 Shipping Income - From Customers	7,573.35
4125 Meeting Room Income	113.00
4130 Guardian Tickets Income	1,252.00
Total for Income	\$334,472.33
Cost of Goods Sold	
5100 Cost of Sales - Items for Sale	54,885.24
5110 Cost of Sales - Freight-OUT - Shipping to Customers	7,046.88
5111 Cost of Sales - Freight-IN	513.42
5112 Cost of Sales - Packing Supplies	536.45
5115 CC Processing Fees - Literature	3,964.24
5135 Purchase Discounts	-2,051.87
5140 Sale Refunds & Returns	103.50
Total for Cost of Goods Sold	\$64,997.86
Gross Profit	\$269,474.47
Expenses	
5999 Personnel Expenses	0
5999.1 Personnel Education	14.03
6000 Salaries & Wages	0
6000.1 Salaries - Literature	24,375.10
6000.2 Salaries - Operating	52,718.80
6000.3 Salaries - Outreach	12,750.00
Total for 6000 Salaries & Wages	\$89,843.90
6050 Employee Health Insurance	2,809.82
6075 Payroll Taxes	7,282.31
6076 Workers' Compensation	118.00
6078 Unemployment Benefits Paid	2,091.01
Total for 5999 Personnel Expenses	\$102,159.07
6100 Office Rent	11,652.63
6105 Equipment Rental and Leases	3,793.68
6200 Cleaning and Janitorial	0
6200.1 Office Cleaning Contract	1,800.00
6200.2 Office Cleaning Supplies	25.76
Total for 6200 Cleaning and Janitorial	\$1,825.76
6276 Meeting Expense - Board, Advisory, Staff, Workshops	396.38
6278 Outreach Expenses	0
6278.1 Outreach Literature	1,439.79

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6278.2 Outreah Event Expenses & Supplies	893.60
6278.3 Outreach Travel & Mileage Reimb.	264.95
Total for 6278 Outreach Expenses	\$2,598.34
6279 Special Event Expense	0
6279.1 Guardians Game Expense	1,850.00
6279.2 Other Special Events	18.98
Total for 6279 Special Event Expense	\$1,868.98
6300 Utilities	6,829.12
6350 Telephone Expense	1,773.95
6351 Answering Service	2,381.46
6525 Repairs and Maintenance	\$258.50
6525.2 Office Repairs & Maintenance	6,390.16
6525.4 Equipment Maintenance	107.94
Total for 6525 Repairs and Maintenance	\$6,756.60
6550 Bank Fees and CC Processing	0
6550.1 Bank Fees / Finance Charges	187.93
6550.2 CC Processing Fees - from Contributions	2,093.15
Total for 6550 Bank Fees and CC Processing	\$2,281.08
6600 Professional Fees	0
6601 Accounting Fees	5,081.25
6602 Payroll Processing - Operating	1,833.20
Total for 6600 Professional Fees	\$6,914.45
6650 Insurance	3,355.00
6700 Office Supplies	\$777.19
6700.1 Office Supplies - Literature	274.73
6700.2 Office Supplies - Operating	314.72
6700.3 Office Supplies - Outreach	86.35
Total for 6700 Office Supplies	\$1,452.99
6705 Computer Expenses & Supplies	0
6705.1 Computer Supplies	163.26
6705.2 Computer Consult & IT	4,239.94
6705.3 Software Subscriptions	3,788.48
6705.4 2025 Tech Improvement Project (\$20,000 Earmarked)	29,087.25
Total for 6705 Computer Expenses & Supplies	\$37,278.93
6710 Postage and Delivery	\$21.00
6710.1 Postage OUT - Operating / Outreach	2,938.35
6710.2 Shipping & Delivery IN - Operating	48.79
6710.3 Return Postage IN - Business Reply Mail	259.44
Total for 6710 Postage and Delivery	\$3,267.58

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DISTRIBUTION ACCOUNT	TOTAL
6730 Printing and Reproduction	0
6730.2 Printing Expense - Operating	1,545.00
6730.3 Central Bulletin	3,534.00
Total for 6730 Printing and Reproduction	\$5,079.00
6790 Ohio Charitable Org Fee	209.00
7000 Donations & Gifts	1.00
7010 Donations to Other Entities	12,000.00
Total for Expenses	\$213,875.00
Net Operating Income	\$55,599.47
Other Income	
9500 Interest Income	8,459.42
9600 Miscellaneous Income	0
9600.1 Loyalty Points Credit on CC	945.42
Total for 9600 Miscellaneous Income	\$945.42
9601 Sales Tax Discounts (for on-time payment)	7.28
Total for Other Income	\$9,412.12
Other Expenses	
Net Other Income	\$9,412.12
Net Income	\$65,011.59